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1. Call to Order

The President, Jay Stokes, called the meeting to order at 9 a.m. on July 22, 2016.

The directors in attendance were Chuck Akers, Albert Berchtold, Shauna Finley, Jason Putnam Gordon, Josh Hall, Steve Helffrich, Larry Hill, Shawn Hill, Al King, Mike McGowan, Jan Meyer, Mike Mullins, Tom Noonan, Chris Nunn, Gary Peek, Jack Pyland, Jay Stokes, Tony Thacker and Michael Wadkins. Sherry Butcher and Kirk Verner arrived late. Luke Aikins was absent.

2. Approval of the Minutes of Previous Meeting

Motion 1: Minutes Approval
Passed: Unanimous Consent - Mr. Stokes
"Move to approve the winter 2016 minutes as amended."

3. Adoption of Agenda

Motion 2: Adoption of the Agenda
Passed: Unanimous Consent - Mr. Stokes
"Move to approve the agenda."

4. President's Report

Alternative Votes of the Full Board

Motion 3: FAI Judge Nomination
Passed: 22/0/0 - Ms. Meyer
3/22/16: "Move to appoint Andrew Sutton (USPA #270348) as a National and International Dynamic Judge, add him to the FAI Judge List and nominate him for the 2016 Indoor World Cup."

Motion 4: Submission of Record Dossiers to NAA
Passed: 15/1/6 - Ms. Meyer
5/5/16: "Move to rescind part of motion 25 from the winter 2015 BOD minutes that reads, 'Effective immediately USPA will submit all record dossiers direct to the FAI with a courtesy copy to the NAA, and move to direct headquarters staff to submit pending records to NAA so that those records may be forwarded to the FAI for official acceptance."

Motion 5: Under-Age Waiver
Passed: 16/1/5 - Ms. Meyer
5/9/16: "Move to waive SIM Section 2-1.D.1 (age requirement for 14-year-old Joey Leininer. Mr. Leininer has a terminal liver cancer diagnosis. This approval is contingent on a UPT waiver that also includes both parents' signature and doctor's approval."
Interim Actions of the Executive Committee

Motion 6: Restricted D-License Waiver
Passed: 20-0-0 - Mr. Stokes
4/12/16: "Move to waive SIM Sections 3-1.E.4.b, 3-1.E.4.c and 3-1.E.4.d for Jeffery D. Knight and issue a restricted-to-daytime-jumps D license. Jeffery Knight's son, Cliff Knight, has agreed to pay membership and license fees."

Motion 7: Reimbursement for Sherry Butcher CAS Attendance
Passed: 19/0/1 - Mr. Stokes
5/17/16: "Move to reimburse Sherry Butcher (USPA #95549) up to $600 for her expenses to attend the CAS hearing in Washington, D.C., on May 19, 2016."

Motion 8: Reimbursement for Jason Putnam Gordon CAS Attendance
Passed: 18/0/2 - Mr. Stokes
5/20/16: "Move to reimburse Jason Putnam Gordon (USPA #231473) up to $795 for his expenses to attend the CAS hearing in Washington, D.C., on May 19, 2016."

Motion 9: Reimbursement for James Hayhurst CAS Attendance
Referred to Finance and Budget Committee 17/3/0 - Mr. Stokes
"Move to refer the motion, 'Move to reimburse James Hayhurst (USPA #1533) $500 for expenses related to the CAS hearing in May 2016' to the Finance and Budget Committee."

5. Treasurer's Report

USPA Reserve Fund

The USPA Reserve Fund was valued at $3,224,147 on December 31, 2015. It was valued at $3,168,145 on July 30, 2016. Additions of $24,000 were made during 2016. A withdrawal of $200,000 was made during this period for operating cash needs. The total decrease to the reserve fund was $56,002, or 1.7%, for YTD 2016. The income from investment activities was $119,998, or 3.7%.

U.S. Parachute Team Trust Fund

The U.S. Parachute Team Trust Fund was valued at $1,331,655 on December 31, 2015. Contributions of $3,661 were added during the first half of 2016. Distributions of $67,000 were made in support of the U.S. Parachute Teams competing at the 2016 World Championships. The total change of the fund was a decrease of $11,948, or 0.8%. There was a gain from investment activities in the amount of $51,390, or 3.8%.

USPA Headquarters Loan

The USPA Headquarters loan has been paid in accordance with the terms of the loan since the last update. The current balance as of June 2017 is $857,646. In addition, since April 2010 we have deposited $308,000 into the USPA reserve fund, where it is gaining income as a replacement for the monthly prepayments. Our current loan stands at 4.94%. Since our last meeting, HQ has gathered a number of refinance opportunities which we are in the process of
reviewing and presenting to the F&B committee in order to move forward with the refinancing. The new rate will be between 2.9-3.5% depending on which options are selected to best suit USPA’s structure.

6. Executive Director’s Report (also see Appendix A)

Membership activity numbers are as of the end of June; financial numbers are as of the end of May. At mid-year, membership activity is trending up compared to mid-year 2015, but so are fatalities. There are 12 fatalities so far in 2016, compared to only eight in 2015. The reasons are varied with no particular area of concern standing out. Memberships, licenses and ratings are up over the past year, in some cases dramatically. Membership reached its highest total ever—38,606—in May. Licenses are up 10%, A licenses are up 12%, and ratings are up 15%.

USPA’s investments and net worth are down slightly (totaling $3,168,145), mainly due to stock losses. Through May, USPA has a $51,647 operational excess and a $139,395 total excess. USPA earned $90,643 more operational revenue than through May 2015 but spent $125,618 more compared to May 2015. Our operating (checking) account dipped below $100,000 in February but has recovered to a more-than-acceptable $513,778.

So far in 2016, USPA has seen:

- Membership, licenses, ratings all ahead of 2015
- YTD operational and total financial excesses
- 596 Safety & Training Advisors completed the S&TA training module; 80 did not
- Record activity has picked up, with 20 records involving more than 100 skydivers this year
- Proposed user fees and ATC privatization were dead-on-arrival in Congress; FAA is calm
- USPA’s membership database performance worsened with the 2.0 conversion

Still to come in 2016:

- Make-a-Save campaign will kick-off
- The World Parachuting Championships—Mondial will occur at Skydive Chicago in September
- The World Wingsuit Flying Championships will happen in November at Skydive City Z-hills
- Nationals sponsor Sigma will be at Skydive AZ in October
- There will be enhanced social media coverage of the Skydiving Nationals at Skydive Arizona
- USPA should have a ruling soon from the Court for Arbitration of Sport

7. Special Agents’ Reports

USPA’s investment management firm, Janney Montgomery Scott, gave the board a report.
8. Old Business

<table>
<thead>
<tr>
<th>Motion 10: Board Approval Rob Pooley</th>
<th>Passed: 17-2-1 - Mr. Stokes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Failed: 0-20-1 - Mr. Stokes</td>
<td>&quot;Move to reinstate Rob Pooley's (USPA #155136) USPA Coach Examiner and USPA Tandem Instructor Examiner ratings.&quot;</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Motion 11: Postpone Definitely Will Pesek</th>
<th>Passed: 17-2-1 - Mr. Stokes</th>
</tr>
</thead>
<tbody>
<tr>
<td>&quot;Move to postpone definitely a decision on Will Pesek (USPA #174819) to a time when RB's testimony can be heard.&quot;</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Motion 12: Postpone Definitely Kai Calicott Tandem Rating</th>
<th>Passed: 16-2-2 - Mr. Stokes</th>
</tr>
</thead>
<tbody>
<tr>
<td>&quot;Move to postpone definitely a decision on Kristopher Kai Calicott's (USPA #226892) tandem rating suspension to a time when RB's testimony can be heard.&quot;</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Motion 13: Postpone Definitely Kai Calicott AFF Rating</th>
<th>Passed: 17-2-1 - Mr. Stokes</th>
</tr>
</thead>
<tbody>
<tr>
<td>&quot;Move to postpone definitely a decision on Kristopher Kai Calicott's (USPA #226892) AFF rating suspension to a time when RB's testimony can be heard.&quot;</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Motion 14: Postpone Definitely Victor Suvorov</th>
<th>Passed: 17-2-1 - Mr. Stokes</th>
</tr>
</thead>
<tbody>
<tr>
<td>&quot;Move to postpone definitely a decision on Victor Suvorov's (USPA #176467) tandem rating to a time when RB's testimony can be heard.&quot;</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Motion 15: Appeal Will Pesek</th>
<th>Passed: 14-3-3 (by name Mr. Thacker) - Mr. Stokes</th>
</tr>
</thead>
<tbody>
<tr>
<td>&quot;Move to uphold the disciplinary action of Will Pesek (USPA #174819).&quot;</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Motion 16: Appeal Kai Calicott</th>
<th>Passed: 15-3-2 - Mr. Stokes</th>
</tr>
</thead>
<tbody>
<tr>
<td>&quot;Move to uphold the disciplinary action of Kristopher Kai Calicott (USPA #226892).&quot;</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Motion 17: Appeal Victor Suvorov</th>
<th>Passed: 19-0-1 - Mr. Stokes</th>
</tr>
</thead>
<tbody>
<tr>
<td>&quot;Move to uphold the disciplinary action of Victor Suvorov (USPA #176467).&quot;</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Motion 18: Appeal Catherine Gallagher</th>
<th>Passed: 20-0-0 - Mr. Stokes</th>
</tr>
</thead>
<tbody>
<tr>
<td>&quot;Move to uphold the disciplinary action of Catherine Gallagher (USPA #295985).&quot;</td>
<td></td>
</tr>
</tbody>
</table>
Motion 19: Appeal Sandor Vali
Passed: 19-0-0 - Mr. Stokes
"Move to allow Sandor Vali (USPA #110751) to apply for ratings. Mr. Vali must acquire the USPA Coach rating as a prerequisite for other instructional ratings."

9. New Business

A. Date and Time for Summer 2017 BOD Meeting

Motion 20: Meeting Time
Passed: 20-0-0 - Mr. Stokes
"Move to hold the summer 2017 meeting July 21-23, 2017."

Motion 21: Meeting Location
Passed: Fill-in Majority - Mr. Stokes
"Move to hold the summer 2017 meeting in Seattle."

10. Committee Reports

A. Competition

Chair: Kirk Verner

Members: Chuck Akers, Albert Berchtold, Josh Hall, Larry Hill

Advisers: Jason Putnam Gordon, Shawn Hill, Randy Connell

Motion 22: Additional U.S. Team Funding
Passed: 21-0-0 - Mr. Verner
"Move to pay the registration fee of one (1) additional member of the Women's Style & Accuracy Team."

Motion 23: Prioritization of Competition Events and Participation
Passed: 21-0-0 - Mr. Verner
"Move to amend SCM Chapter 5 and Appendix B to require the host to prioritize competition operations and to allow any USPA member in good standing to participate in a National Championships."

Motion 24: Temporary Members
Passed: 21-0-0 - Mr. Verner
"Move to allow temporary USPA memberships for foreign guest competitors."

Motion 25: Classic Team Accuracy - Collegiates
Passed: 21-0-0 - Mr. Verner
"Move to amend SCM Chapter 7 to eliminate the classic team accuracy event from the Collegiates."
Motion 26:  Sport team Accuracy - Collegiates  
**Passed: 21-0-0 - Mr. Verner**  
"Move to amend SCM Chapter 7 to create the team sport accuracy event."

Motion 27:  Freefall Style and Accuracy Landing Events  
**Passed: 21-0-0 - Mr. Verner**  
"Move to amend SCM Chapter 8 to eliminate the freefall style event and to gender integrate the accuracy landing event."

Motion 28:  16-way Dive Pool Changes  
**Passed: 21-0-0 - Mr. Verner**  
"Move to change 16-way block 8, Whacker to Accordian, changed to Macho Nacho; block 11, Hakuna Matata, changed to Ask Jack; change random D, Stairstep Diamond, to Quasar; and change random H, H to Quatro Pod."

Motion 29:  Breakoff Altitudes  
**Passed: 21-0-0 - Mr. Verner**  
"Move to amend SCM Chapter 9 to eliminate breakoff altitudes. The language shall continue to support/enforce the BSRs."

Motion 30:  Competitors With Disabilities  
**Passed: 21-0-0 - Mr. Verner**  
"Move to amend SCM Chapter 1 to establish policy and procedure for dealing with competitors with disabilities in Nationals competition."

Motion 31:  Elimination of Advanced 2-way Class  
**Passed: 20-0-0 - Mr. Verner**  
"Move to amend SCM Chapter 10 to eliminate the advanced class of the 2-way event."

Motion 32:  Creation of CF Pro/Am 2-way Event  
**Passed: 20-0-0 - Mr. Verner**  
"Move to create CF 2-way pro/am event."

Motion 33:  Wind Limits for WS  
**Passed: 20-0-0 - Mr. Verner**  
"Move to amend SCM Chapter 13 to set wind limits for all wingsuit flying events at 9 m/s."

Motion 34:  Alternates  
**Passed: 20-0-0 - Mr. Verner**  
"Move to amend SCM Chapter 4-3.1.4 to exclude alternates from calculation of team composition. This change shall become effective October 1, 2016."
Motion 35: U.S. Team Disbursement  
Passed: 20-0-0 - Mr. Verner  
"Move to amend SCM Chapter 4 to bring U.S. Team disbursement procedures/regulations to reflect current practice and to amend selection to reflect changes in the style event."

B. Constitution & By-Laws

Chair: Gary Peek  
Members: Jason Putnam Gordon, Steve Helffrich  
Advisers: Jan Meyer

Motion 36: Remove References to Reciprocal USPA/NAA Representatives  
Passed: 21/0/0 - Mr. Peek  
"Move to:
- delete Governance Manual 1-1 Article III Section 7: Ex-officio member;
- delete ‘or ex-officio directors’ in Governance Manual 1-1 Article III Section 6: Quorum;
- delete 'and of the NAA's BOD. If the USPA President cannot act as the NAA ex-officio member, the BOD shall appoint an ex-officio member,' in Governance Manual Section 1-1 Article IV Section 6: President."

Article III Section 6 would read: 'A quorum shall consist of a majority of the BOD, not counting absent directors who are members of the Armed Forces, but in no case shall the quorum be less than one-third of the total number of duly qualified USPA Directors."

Article IV Section 6 would read: ‘The USPA President shall preside at all meetings of USPA and the BOD; he or she shall enforce the by-laws of USPA and perform all executive and other duties ordinarily to the office of president. The USPA President shall serve as an ex-officio member of all committees."

Motion 37: Add Indemnification to By-Laws  
Passed: 21-0-0 - Mr. Peek  
"Move to add, 'Article X: Indemnification' to the by-laws, Governance Manual Section 1-1 (see attachment B)."

C. Executive

President: Jay Stokes  
Vice President: Steve Helffrich  
Secretary: Jan Meyer  
Treasurer: Albert Berchtold  
Member-at-Large: Mike Mullins  
Chairman of the Board: Al King
Disciplinary Actions (Interim Actions)

3/4/16 – Passed: 6-0-0
“Move to rescind the following motion of the Executive Committee: ‘Move to suspend all USPA ratings of Marko Markovich (USPA #211011) for a period of 12 months, beginning October 12, 2015. At the end of the 12-month suspension, he will need to follow the guidelines in the Instructional Rating Manual to renew his ratings.”

3/31/16 – Passed: 5-0-0
"Move to uphold the Regional Director's and the Compliance Group's decision regarding Nathan Moore's 60-day suspension of his tandem rating starting March 15, 2016, in accordance to Governance Manual Section 1-6.6.A.5."

5/16/16 – Passed: 6-0-0
"Move to suspend all USPA ratings of Kristopher Calicott (USPA #226892) for a period of six months, commencing June 1, 2016. Additionally, after the six-month suspension and before his tandem instructor rating is reinstated, he must receive retraining on tandem canopy flight and landings from a tandem IE. The tandem IE performing the retraining must use the canopy retraining outline available from the USPA Director of Safety and Training."

5/16/16 – Passed: 5-0-1
"Move to suspend all USPA instructional ratings of Victor Suvorov (USPA #176467) for a period of three months, commencing June 1, 2016. Additionally, after the three-month suspension and before his tandem instructor rating is reinstated, he must receive retraining on tandem canopy flight and landings from a tandem IE. The tandem IE performing the retraining must use the canopy retraining outline available from the USPA Director of Safety and Training."

5/16/16 – Passed: 5-0-1
"Move to suspend all USPA instructor examiner ratings of Victor Suvorov (USPA #176467) for a period of six months, commencing June 1, 2016. After the six-month suspension and before all of his examiner ratings are reinstated, he must receive retraining by an AFF IE. The AFF IE performing the retraining must contact the USPA Director of Safety and Training before the retraining for instructions on retraining Victor."

5/17/16 – Passed: 5-1-0
"Move to uphold the suspension of Victor Suvorov (USPA #176467) during his appeal process."

5/20/16 – Passed: 5-1-0
"Move to uphold the suspensions of Kristopher Calicott (USPA #226892) during his appeal process."

6/2/16 – Passed: 6-0-0
"Move to deny USPA membership to Ms. Autumn Wood (former USPA #180200)."

6/11/16 – Passed: 6-0-0
"Move to suspend the membership of Catherine Gallagher (USPA #295985) for a period of six months, beginning with the date of her notification."
6/21/16 – Passed: 6-0-0
“Move to suspend the membership for six months, and all USPA ratings for 12 months, for Logan Frasier (USPA #152649). The suspension period will start on the date he is notified.”

6/21/16 – Passed: 5-1-0
“Move to suspend the USPA Tandem rating for Will Pesek (USPA #174819) for a period of six months, beginning once he has been notified of the suspension. Once the suspension is finished, he will be required to complete the tandem canopy retraining outline with a USPA Tandem Instructor Examiner. The training outline will be provided by the Director of Safety and Training.”

7/1/16 – Passed: 6-0-0
“Move to rescind the following motion: ‘Move to suspend the USPA Tandem rating for Will Pesek (USPA #174819) for a period of six months, beginning once he has been notified of the suspension. Once the suspension is finished, he will be required to complete the tandem canopy retraining outline with a USPA Tandem Instructor Examiner. The training outline will be provided by the Director of Safety and Training.’”

7/18/16 – Passed: 6-0-0
“Move to suspend the PRO rating of Michael Matthews (USPA #3532) for a period of 30 days, beginning on the date he is notified by the Secretary.”

7/18/16 – Passed: 6-0-0
“Move to revoke the membership of Kevin Dusch (USPA #116478). His membership may be reinstated only with full board approval and documentation of meeting the requirements provided to him from the board by official notice.”

7/21/16 – Passed: 6-0-0
"Move to suspend the USPA Tandem rating for Will Pesek (USPA #174819) for a period of six months, beginning once he has been notified of the suspension. Once the suspension is finished, he will be required to complete the tandem canopy retraining outline with a USPA Tandem Instructor Examiner. The training outline will be provided by the Director of Safety and Training."

D. Finance & Budget

Chair: Albert Berchtold
Members: Shauna Finley, Al King, Jack Pyland, Tony Thacker
Advisers: Lee Schlichtemeier

2015 Audit Review

Our 2015 audit has been completed by our independent auditing firm, Rogers & Co. The audit was conducted without difficulty, and no items of significance were noted by the auditors. The committee accepted the audit and presents the following motion:
Motion 38: 2016 Audit  
Passed: 21/0/0 - Mr. Berchtold  
"Move to accept the (electronically attached) document prepared by Rogers & Co., LLC, and titled ‘Consolidated Financial Statements and Independent Auditors’ Report for the Year Ending December 31, 2015, for the United States Parachute Association, Inc., & Affiliates’ as the audited financial status for the USPA for the year ending December 31, 2015."

Annual audit is required by USPA Governance Manual 2-1.5D.

Motion 39: Selection of Registered Public Accountant  
Passed: 21/0/0 - Mr. Berchtold  
"Move to ratify the selection by the Finance & Budget Committee of the USPA Board of Directors of Rogers & Co. as our independent registered public accounting firm for our fiscal years ending December 31, 2016 & 2017."

2016 Mid-Year Investment Report

The 2016 investment activities were presented by our financial advisors with Janney, Montgomery, Scott. All inquiries were answered to the agreement of the committee, and our investments are being handled in accordance with our investment strategy policy.

Building Loan Review

With the upcoming balloon payment on the building loan, the committee discussed options for refinancing of the loan and/or payment to close out the loan in 2018. Research into the best option for USPA was conducted since the last board meeting. The committee reviewed those various refinancing opportunities from our current provider and other potential financial institutions. Based on current market conditions, USPA’s financial status, plans for the upcoming years and available opportunities, the committee has guided headquarters to move forward with refinancing to include 5-year options in the 2.75-3.25% interest rates. These options will allow us to potentially celebrate the closure of the building mortgage in 2021.

Motion 40: Building Loan  
Passed: 21/0/0 - Mr. Berchtold  
"Move to authorize the refinancing of the USPA building loan at current market rates to a term of 5-10 years."

USPA/USPT Loan

The committee discussed the loan/allocation made by USPA to USPT at the 2011 summer BOD meeting for the U.S. Parachute Team Sponsorship Development Program. As this loan does not look to be recoverable in the near future, the committee discussed forgiving this loan.

Motion 41: USPA/USPT Loan  
Passed: 20/0/1 - Mr. Berchtold  
“Move to forgive without prejudice the $10,000 loan/allocation provided by USPA to USPT in 2011.”
Parking Expense

The committee discussed the current USPA parking rate limits.

Motion 42: Parking Expense
Passed: 21/0/0 - Mr. Berchtold
“Move to adjust the parking limit to expense to ‘not to exceed the cost of economy/long-term parking, or $15 per day, whichever is lower.’”

Regional Expense Request

The committee discussed the desire from Director Nunn to hold a meeting in his region to promote positive Group Member relationships.

Motion 43: Special RD Expense
Passed: 20/0/1 - Mr. Berchtold
“Move to authorize up to $1,000 in travel expenses for Mideastern region in order to have an additional board member or staff member attend a meeting in order to promote positive Group Member relationships.”

CAS Hearing Reimbursement

As directed by the full board, the Finance & Budget Committee discussed the request for reimbursement of J. Hayhurst for CAS hearing expenses.

Motion 44: CAS Reimbursement Mr. Hayhurst
Passed: 15-4-2 - Mr. Berchtold
“Move to reimburse James Hayhurst (USPA #1533) not to exceed $500 for expenses related to the CAS hearing in May 2016.”

The chair would like to thank the committee for their hard work this meeting.

E. Governance

Chair: Jan Meyer

Members: Sherry Butcher, Mike McGowan, Michael Wadkins, Steve Helffrich

Advisers: Gary Peek, Clint Vincent, Elijah Florio

The committee discussed several possible changes to the election rules. These included:
- whether or not foreign members should be allowed to vote for any RD of their choice
- the elimination of paper ballots
- reducing the balloting period to one month

Foreign Votes

Most agreed that foreign members should possibly not be allowed to vote in a region contest. Some research on how and when this rule came about may occur. In the meantime, please talk
up this issue with your constituents.

Paper Ballots

Most agreed to phase out paper ballots over at least two elections. At the next election, the paper ballot insert in the magazine should be eliminated, saving about $8,000.

A PDF file of the ballot would be online and members can print out their copy of the paper ballot. At the election after that would be when the PDF version would no longer be available or accepted. Official changes to these rules will occur before the next election. Please ask your constituents about this issue.

Balloting Period

The statistics from the last election clearly indicate that election turnout can be equivalent or even greater during a one-month balloting cycle as opposed to a two-month cycle. Most indicated that they did not want the balloting period reduced because campaigning time would be reduced. In the future, candidates will realize that the balloting time period should not be equated to the campaign period. Campaigning should be done prior to the voting time period. Once that concept is generally believed, then the balloting time period may be reduced.

Publication of Disciplinary Actions

The committee discussed setting policies concerning publishing disciplinary actions. Prior to this meeting the USPA attorney was also consulted by the Executive Director. We are directing the staff to implement the following two policies:

- HQ will email GM DZOs on a case-by-case basis of the name and the penalty, as it applies to membership suspension or revocation, or ratings suspension or revocation. The notice to the DZOs will include member’s name and duration of the penalty and will be sent shortly AFTER the final appeal window is over.
- HQ will create a sanitized summary of disciplinary actions that could appear annually in the magazine. This report would not include names. It would say things such as, “X many TIs had their ratings suspended for 6 months because of violations of the low tandem turn BSR.” The idea is to deter possible future violators of the rules.

The MOU between the tandem manufacturers and USPA requires some more study but will be similar to these new policies.

A motion to reduce the minutes review time period failed in committee.

**Motion 45: NAA's Ex-officio Position**

**Passed: 20-0-1 - Ms. Meyer**

“Move to delete Governance Manual Section 1-2.3.C.3.b.(7).”
Motion 46: Clarification of Alternative Voting Procedures
Passed: 21-0-0 - Ms. Meyer
"Move to delete the word 'who' in Governance Manual Section 1-5.3.C and insert the word 'who' after the word 'secretary.'
The section would read:
'The decision as to whether the motion is in order and is appropriate for an alternative ballot decision is the sole responsibility of the secretary who, in consultation with the president, will consider whether the matter requires action prior to the next scheduled board meeting.'"

Motion 47: Whistle Blower Policy
Passed: 21-0-0 - Ms. Meyer
"Move to add the attached document as Governance Manual Section 1-2.7, Whistle Blower Policy."

Motion 48: Section 3-3
Passed: 20-1-0 - Ms. Meyer
"Move to add 'and maintain the Governance Manual, except for Section 1-1' to Section 3-3.2. The section would read:
'The committee is charged with the responsibility of presenting to members candidates that meet the requirements set forth in the Elections section and maintain the Governance Manual, except for Section 1-1.'"

The chair thanks all committee members and advisers for their hard work.

F. Group Membership

Chair: Chuck Akers

Members: Jason Putnam Gordon, Larry Hill, Al King, Jan Meyer, Chris Nunn, Jack Pyland

Advisers: Randy Ottinger, Nancy Koreen

Discussion of Group Member Pledge

Mr. Gordon informed the committee that he had spoken with legal counsel in regard to the legal status of Group Member drop zones and the organization's ability to take compliance action against them. It was determined that group members can be treated like individual members under the law and can have compliance action exercised against them, including suspension and revocation of membership. It was also determined that the same due process afforded to individual members must be afforded to Group Members under any such compliance action. Mr. Gordon will continue to work with legal counsel to draft appropriate language for inclusion into the Group Membership Manual and Governance Manual, and the item will be readdressed by the committee at that time.
Need for Group Member Drop Zones to Maintain an Accurate Manifest of Aircraft During Skydiving Operations

The committee discussed the benefits of maintaining an accurate manifest and whether the practice should be mandated by the Group Member pledge. It was determined that the best course of action is to educate Group Members to the benefits of this practice by communicating through the regular publication "The Professional."

Action: The committee collaborated with headquarters staff and a draft of this communication is being written for review.

Inclusion of a Map-Style Drop Zone Locator to the Group Member Listing on uspa.org

Research was conducted and it was discovered that this feature already exists.

Ask Group Member Drop Zones to Specify the Types of Customers They Serve in Their Listings on uspa.org

It was determined that Group Member drop zones can include this information in their listing on uspa.org if they wish but should not be mandated to do so.

Requiring Student Skydivers to Join USPA Upon Being Cleared to Self-supervise

Currently skydivers are only required to join USPA to obtain a USPA license, but some skydivers avoid joining by never applying for a license. Discussion focused on the need to mandate USPA membership at some specific point during student progression. A poll of the committee was taken and was 5-2 in favor of requiring students to join USPA upon being cleared for self-supervision.

Action: Item was referred to Safety & Training Committee for consideration.

The chair wishes to thank the committee members and advisers for their hard work on these issues.

G. Membership Services

Chair: Steve Helffrich
Members: Chuck Akers, Sherry Butcher, Shauna Finley, Josh Hall, Shawn Hill
Advisers: Michael Wadkins, Michelle Garvin, Elijah Florio, Clint Vincent

USPA Association Management Software

Per Ed Scott, the MemberSuite roll out of their 2.0 update did not make the needed improvements as planned. In fact, software performance actually suffered, causing more staff time and staff efforts. MemberSuite is working to repair the issues and improve its performance. Ed is monitoring their progress. Further information will be shared moving forward.
USPA Trial Subscription Program

HQ sent out notices to former members of USPA whose memberships had lapsed a minimum of two years prior, asking if they would be interested in maintaining their subscription of Parachutist. For $35 per year, USPA would send those interested each new edition of the magazine. To date only 10-12 former members have signed on to receive Parachutist. This is a current program offered as a new revenue source for the association. Further information regarding new subscribers will be reported out at the next Membership Services meeting in Chattanooga.

Motion 49: FAI Gold Parachuting Medal Nomination
Passed: 19/0/0 - Mr. Helffrich
"Move to nominate B.J. Worth (USPA #1014) for the FAI Gold Parachuting Medal."

Motion 50: USPA Lifetime Achievement Award
Passed: 19-0-0 - Mr. Helffrich
"Move to award Lee Schlichtemeier (USPA #72215) the USPA Lifetime Achievement Award."

Motion 51: USPA Gold Medal
Passed: 20-0-0 - Mr. Helffrich
"Move to award Bill Jones (USPA #4411) the USPA Gold Medal for Meritorious Service."

Motion 52: USPA Gold Medal
Passed: 20-0-0 - Mr. Helffrich
"Move to award Rob Laidlaw (USPA #89587) the USPA Gold Medal for Meritorious Service."

Motion 53: USPA Regional Award
Passed: 21-0-0 - Mr. Helffrich
"Move to award Brianne Thompson (USPA #164424) the USPA Regional Achievement Award."

Motion 54: USPA Regional Award
Passed: 21-0-0 - Mr. Helffrich
"Move to award David Clark Cohen (USPA #177778) the USPA Regional Achievement Award."

Motion 55: USPA Regional Award
Passed: 20-0-0 - Mr. Helffrich
"Move to award Don Solberg (USPA #656) the USPA Regional Achievement Award."

Motion 56: USPA Regional Award
Passed: 21-0-0 - Mr. Helffrich
"Move to award Randy Hamberlin (USPA #137980) the USPA Regional Achievement Award."

Motion 57: USPA Regional Award
Passed: 20-0-1 - Mr. Helffrich
"Move to award Ken Newman (USPA #110876) and Randy Sherman (USPA #83562) the USPA Regional Achievement Award."
H. Regional Directors

Chair: Jack Pyland

Members: All Regional Directors

Advisers: Jim Crouch, Randy Ottinger

There were no agenda topics that needed to be discussed at this meeting.

I. Safety & Training

Chair: Michael Wadkins

Members: Luke Aikins, Sherry Butcher, Al King, Mike Mullins, Chris Nunn, Jack Pyland

Advisers: Shauna Finley, Jason Putnam Gordon, Tom Noonan, Gary Peek, Tony Thacker, Jim Crouch, Byran Burke, Ray Lallo

Motion 58: Change S&TA Definition
Passed: 21-0-0 - Mr. Wadkins
"Move to delete 'or areas' from Governance Manual Section 1-4.3.I and insert 'demonstration teams, or a region' at the end of the section. The new section would read: 'Appoint qualified USPA Safety & Training Advisors for drop zones, demonstration teams, or a region.'"

Motion 59: Change S&TA Definition
Passed: 21-0-0 - Mr. Wadkins
"Move to change BSR 2-1.K.1. by removing the word 'local' and adding in its place the word 'appropriate.'"

Motion 60: AFF Evaluation Process
Passed: 21-0-0 - Mr. Wadkins
"Move to change Section 6-1, Evaluation D.3, 'Once the ground training portion of the evaluation is complete,' and add, 'The Air Evaluations will be conducted in conjunction with the 20-minute call and debrief.'"

Motion 61: TIE Evaluation Jumps
Passed: 20-0-1 - Mr. Wadkins
"Move to change the number of candidate evaluation jumps from 'at least 10 for Tandem Instructor Examiner' to 'at least 25 for Tandem Instructor Examiner.'"

Motion 62: Revise Hazardous Landing Procedures
Passed: 21-0-0 - Mr. Wadkins
"Move to revise SIM Section 4, Category A: The First Jump Course, F. Landing Hazards, page 30, Buildings, to read, 'a. When landing on top of a building, prepare for a hard landing utilizing a PLF position.' (b, c, and d. stay the same); 'e. When striking the side of a building, try to strike it in a PLF position first and then the side of your body (45 degrees, a glancing blow. Do this by first
making slight steering corrections or by turning your body to the side in your harness. Then, flare to half brakes. Protect your face and vital organs while keeping a proper PLF position in anticipation of a secondary impact.”

Motion 63: Wingsuit Flight
Passed: 17-4 (by name Mr. Noonan) -0 - Mr. Wadkins
“Move to replace SIM Section 2-1.K.7 with ‘Freefall within 500 feet vertically or horizontally of any student under parachute, including tandem students, is prohibited. Freefall within 500 feet vertically or horizontally of any licensed skydiver under canopy requires prior planning and agreement between the canopy pilot and the skydiver in freefall.’ and delete SIM Section 6-9.5.C.4.”

IERC Appointments

Motion 64: Noah Watts IERC
Passed: 21-0-0 - Mr. Wadkins
“Move to appoint Noah Watts (USPA #203732) as a USPA IERC Course Director.”

Motion 65: Chris Nunn IERC
Passed: 20-0-1 (by name Mr. Nunn) - Mr. Wadkins
“Move to appoint Chris Nunn (USPA #184136) as a USPA IERC Course Director.”

Waivers

Motion 66: Rio Williams
Passed: 20-1-0 - Mr. Wadkins
“Move to waive SIM Section 2-1.D.2. to allow Rio Williams to make a tandem skydive at the age of 15 depending upon manufacturer’s approval.”

Motion 67: Andrew Butcher and Dakota Schlater
Failed: 7 (by name Mr. Thacker, Mr. Akers, Mr. Mullins, Mr. King, Mr. Hellfrich, Mr. Wadkins, Ms. Meyer ) - 10 (by name Mr. S. Hill, Mr. L. Hill, Mr. Verner, Mr. Peek, Ms. Finley, Mr. Gordon, Mr. Pyland, Mr. McGowan, Mr. Stokes) - 3 (by name Mr. Noonan, Mr. Nunn, Mr. Hall) - Mr. Wadkins
“Move to waive SIM Section 2-1.D.2. to allow Andrew Butcher and Dakota Schlater to learn how to skydive and obtain their license at the age of 16.”

Motion 68: Rick Wynne
Passed: 20-0-0 - Mr. Wadkins
“Move to waive SIM Section 2-1. F. 2. a. & b. to allow Rick Wynne (USPA #107775) to conduct first-jump course training and ground training for AFF and solo students at Skydive Cross Keys, conditional upon receiving refresher training by a USPA IE and notification to Director of Safety & Training that the training has been completed.”
Motion 69: Billy Ramey
Passed: 21-0-0 - Mr. Wadkins
"Move to waive SIM Section 2-1. F. 2. a & b. to allow Billy Ramey (USPA #166578) to conduct first-jump course training and ground training for static-line and solo students."

11. Adjournment

Motion 70: Adjournment:
Passed: 20-0-0 - Mr. Thacker
"Move to adjourn."

The President adjourned the meeting at 2:25 p.m. on July 24, 2016.
2016 Mid-Year Trends

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Membership</td>
<td>1.3%</td>
</tr>
<tr>
<td>Licenses</td>
<td>10%</td>
</tr>
<tr>
<td>A Licenses</td>
<td>12%</td>
</tr>
<tr>
<td>Ratings</td>
<td>15%</td>
</tr>
<tr>
<td>Investments</td>
<td>2.3%</td>
</tr>
<tr>
<td>Net Worth</td>
<td>4%</td>
</tr>
</tbody>
</table>

Membership Totals at Mid-Year 2006 - 2016

12 Fatalities
As of July 2016
2 Canopy-Related
Membership Totals Mid-Year 2011 – 2016

New Members Mid-Year 2006 - 2016

Licenses Mid-Year 2006 - 2016

Ratings Mid-Year 2006 - 2016

38,430

3,291

3,467

1,621

3,391

1,080
## Revenues
### Operational Revenue

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dues</td>
<td>$936,981</td>
<td>$921,271</td>
<td>$15,710</td>
</tr>
<tr>
<td>Fees</td>
<td>210,378</td>
<td>210,123</td>
<td>255</td>
</tr>
<tr>
<td>Sales of Services</td>
<td>167,705</td>
<td>182,245</td>
<td>(14,540)</td>
</tr>
<tr>
<td>Sales of Products</td>
<td>73,468</td>
<td>41,442</td>
<td>32,026</td>
</tr>
<tr>
<td>Royalties</td>
<td>2,255</td>
<td>5,930</td>
<td>(3,675)</td>
</tr>
<tr>
<td>Contributions</td>
<td>82,121</td>
<td>21,254</td>
<td>60,867</td>
</tr>
<tr>
<td>Total Operational Revenue</td>
<td><strong>$1,472,908</strong></td>
<td><strong>$1,382,265</strong></td>
<td><strong>$90,643</strong></td>
</tr>
</tbody>
</table>

## Expenses
### Operational Expense

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Compensation</td>
<td>542,273</td>
<td>518,987</td>
<td>23,286</td>
</tr>
<tr>
<td>Office and Administration</td>
<td>110,643</td>
<td>79,133</td>
<td>31,510</td>
</tr>
<tr>
<td>Mailing and Shipping</td>
<td>165,905</td>
<td>160,341</td>
<td>5,564</td>
</tr>
<tr>
<td>Occupancy</td>
<td>12,011</td>
<td>16,832</td>
<td>(4,821)</td>
</tr>
<tr>
<td>Depreciation</td>
<td>47,565</td>
<td>45,143</td>
<td>2,421</td>
</tr>
<tr>
<td>Taxes - Nonpayroll</td>
<td>1,300</td>
<td>1,302</td>
<td>(2)</td>
</tr>
<tr>
<td>Outside Services</td>
<td>190,715</td>
<td>120,296</td>
<td>70,419</td>
</tr>
<tr>
<td>Communications</td>
<td>9,877</td>
<td>7,761</td>
<td>2,116</td>
</tr>
<tr>
<td>Travel and Related</td>
<td>47,781</td>
<td>49,181</td>
<td>(1,400)</td>
</tr>
<tr>
<td>Advertising and Promotion</td>
<td>748</td>
<td>1,207</td>
<td>(460)</td>
</tr>
<tr>
<td>Inventory Expense</td>
<td>18,831</td>
<td>4,948</td>
<td>13,883</td>
</tr>
<tr>
<td>Production</td>
<td>11,409</td>
<td>9,945</td>
<td>1,464</td>
</tr>
<tr>
<td>Printing</td>
<td>156,174</td>
<td>150,127</td>
<td>6,048</td>
</tr>
<tr>
<td>Events and Meetings</td>
<td>7,795</td>
<td>22,437</td>
<td>(14,641)</td>
</tr>
<tr>
<td>Premiums</td>
<td>90,278</td>
<td>104,168</td>
<td>(13,890)</td>
</tr>
<tr>
<td>Rebates</td>
<td>7,873</td>
<td>1,279</td>
<td>6,594</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>96</td>
<td>2,556</td>
<td>(2,460)</td>
</tr>
<tr>
<td>Total expenses</td>
<td><strong>$1,421,261</strong></td>
<td><strong>$1,295,643</strong></td>
<td><strong>$125,618</strong></td>
</tr>
</tbody>
</table>

## Operational Excess (Deficit)

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>$1,472,908</td>
<td>$1,382,265</td>
</tr>
<tr>
<td>Expenses</td>
<td>$1,421,261</td>
<td>$1,295,643</td>
</tr>
<tr>
<td>Profitability</td>
<td><strong>$51,647</strong></td>
<td><strong>$86,622</strong></td>
</tr>
</tbody>
</table>

## Excess (Deficit) May 31, 2015 - 2016

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Excess (Deficit)</td>
<td><strong>$51,647</strong></td>
<td><strong>$86,622</strong></td>
<td><strong>(34,974)</strong></td>
</tr>
<tr>
<td>Operational revenue over expenses</td>
<td>51,648</td>
<td>86,622</td>
<td>(34,974)</td>
</tr>
<tr>
<td>Non Operational Activity</td>
<td>51,277</td>
<td>40,022</td>
<td>11,255</td>
</tr>
<tr>
<td>Interest &amp; Dividends</td>
<td>36,470</td>
<td>38,466</td>
<td>(1,996)</td>
</tr>
<tr>
<td>Investment Gains/(Losses)</td>
<td>87,747</td>
<td>78,488</td>
<td>9,259</td>
</tr>
<tr>
<td>Total Non Operational Activity</td>
<td><strong>$139,395</strong></td>
<td><strong>$165,110</strong></td>
<td><strong>($25,715)</strong></td>
</tr>
</tbody>
</table>
**Investment Funds 2012 - 2016**

- Member Activity on the Increase
  - Membership, licenses, ratings all ahead of 2015
- Finances Stabilized
  - YTD operational and total excesses
- Member Database 2.0
  - Performance worsened; issues increased
- S&T Training Module
  - 596 S&Ts completed; 80 did not
- Records Activity and Database
  - 20 records w/ 100 skydivers
- Gov’t Issues Abated
  - User fees / ATC privatization DOA; FAA is calm

**Operating Account 2015 - 2016**

- Make-a-Save
  - Early enthusiasm; Board promotion essential
- World Parachuting Championships--Mondial
  - September at Skydive Chicago
- World Wingsuit Flying Championships
  - November at Skydive City Z-hills
- Nationals Sponsorship
  - Sigma.com in October at Skydive AZ
- Enhanced Social Media Coverage of Nationals
  - Near real-time via Facebook Live & other media
- Court for Arbitration of Sport
  - Ruling soon